



## **Inside Sales / CPR & First Aid (San Francisco)**

### **Inside Sales**

We are seeking an enthusiastic, cheerful, relationship-oriented individual to join our inside sales team and grow our CPR & Emergency Preparedness training business.

Ideal candidates have experience working with large corporate accounts and are looking to develop a sales career.

Base Salary plus generous commission to start with lots of opportunity for income and job growth.

### **Job Description:**

You will be calling on medium to large size companies focusing on selling CPR, First Aid and AED training programs. Working out of our SF office, you will be spending most of your time on the phone and computer tracking down and developing relationships with new and existing training clients.

You will also be setting up web conference meetings, sending quotes and managing activities in our CRM system.

### **Job Requirements:**

- Strong customer service background
- Inside sales experience in corporate environment
- Excellent oral & written communication skills. 4-year college degree required.
- You will need to be very proficient with Microsoft Excel, Windows & MS Office applications. You should know all the standard keyboard shortcuts, type relatively fast and be familiar with lots of traditional and web based computer applications.
- CRM system. You should have experience using CRM systems like Sales Force, ACT and others and were required to record activities, notes and opportunities as part of your everyday job.
- Live within 25 miles of SF office.

### **IMPORTANT NOTE TO ALL APPLICANTS:**

For immediate consideration, submit your resume if you have one but more importantly, write a few sentences on what caught your interest and how you meet the skills listed below. Keep it short, personal and to the point and please DO NOT send a "form cover letter" as your reply will most likely be ignored. We want to hear from you NOT SOME FORM LETTER YOU CUT AND

PASTED! Show us your personality and that you read this listing. Please email to [jobs@safetymax.com](mailto:jobs@safetymax.com). Look forward to hearing from you.

**Company Information:**

SafetyMax Corporation was founded in 1991 in San Francisco and specializes in emergency preparedness consulting, training and supplies. Our current clients include the "Who's Who" of the Fortune 1000 and many of the leading employers in the country. There is a tremendous need for our products and services and were in position for rapid growth. Check us out at [www.safetymax.com](http://www.safetymax.com)